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STATE OF DELAWARE
REAL ESTATE COMMISSION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday, July 2, 2015 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware
MINUTES APPROVED:	08/06/2015

MEMBERS PRESENT

Tim Riale, Sussex County, Professional Member, Chairperson, Presiding
Tom Burns, Kent County, Professional Member, Vice Chairperson
Danielle Benson, New Castle County, Professional Member
Barbara Brodoway, New Castle County, Public Member
Doug Doyle, Kent County, Professional Member
Donna Klimowicz, New Castle County, Professional Member
Michael Rushe, Kent County, Public Member
Elaine Woerner, New Castle County, Professional Member

MEMBERS ABSENT

Casey Price, Sussex County, Professional Member

DIVISION STAFF

Eileen Kelly, Deputy Attorney General
Jessica Williams, Administrative Specialist II

ALSO PRESENT

Michael Harrington Sr.
Jackie Lanzalone, The CE Shop, Inc.

CALL TO ORDER

Mr. Riale called the meeting to order at 9:38 a.m.

NEW BUSINESS

Educational Presentation from The CE Shop, Inc.

Ms. Lanzalone addressed the Committee with information regarding the compliance for online continuing education with The CE Shop, Inc. She advised the Committee that a licensee enrolled in a continuing education course through The CE Shop, Inc., cannot finish a class in less than 150 minutes, and students must stay active in the course. If a licensee is inactive for a period of 20 minutes or more, than they will be

logged out, and upon return would have to log back to finish the section. Ms. Lanzalone reported that Minnesota recently created standards limiting the maximum number of online CE's a licensee can take in a 24 hour period.

UNFINISHED BUSINESS

Discussion Regarding ARELLO Standards, Certification, and Online Continuing Education

The Committee discussed potential changes within the rules and regulations to address online continuing education. Mr. Doyle moved, seconded by Ms. Woerner, to recommend limiting the number of modules that can be completed via online courses to two modules within a 24 hour period (calendar day), reducing the period of inactivity time to ten minutes, and requiring a 75% pass rate for final exams (as all online courses are required to have a final exam). Motion carried with Mr. Burns opposing, as he believes the maximum limit for online courses in a 24-hour period should be 9 hours, to be cohesive with the live continuing education classes.

REVIEW OF MINUTES

Ms. Woerner moved, seconded by Ms. Klimowicz, to approve the June 4, 2015 minutes as presented. Motion unanimously carried.

UNFINISHED BUSINESS

Mr. Riale advised the Committee that Ms. Benson's term has expired, and she is not seeking an additional three year term. Therefore, the July 2, 2015 meeting will be her last meeting.

Mr. Doyle advised the Committee that he will not be serving an additional three year term, but he will serve on the Committee for the time being.

NEW BUSINESS

Update from the Commission – Mr. Riale

Mr. Riale advised the Committee that the Commission accepted the Committee's recommendations from the June 4, 2015 meeting.

Review of Course Provider Applications

Mr. Doyle moved, seconded by Ms. Brodoway, to recommend approval, denial, or tabling, of the following items as noted below. Motion unanimously carried.

Course Provider: Omega Real Estate School

Course Title: Legislative Issues **Approved for Module 6, Not Module 5 as Requested**

Credit Hours: 3.0

Module: 6

Course Provider: Sterling Education Services

Course Title: Landlord Tenant Law: How to Prosper in the New Market **Approved for Module 6 or 7**

Credit Hours: 3.0

Module: 6 or 7

Course Provider: Wooding Real Estate Group

Course Title: Running Real Estate as a Business **Approved**

Credit Hours: 3.0

Module: 7

Course Title: What Every Agent Should Know: Proper Pricing, Rental, Property Management, &
Commercial **Approved**
Credit Hours: 3.0
Module: 6

Course Provider: Kent County Association of REALTORS®
Course Title: Navigating 2015 and Beyond **Approved**
Credit Hours: 3.0
Module: 7

Course Provider: McKissock, LP
Course Title: Delaware Core Module 1 – Agency & Fair Housing **Approved**
Credit Hours: 3.0
Module: 1

Course Title: Delaware Core Module 3 – Real Estate Documents **Denied – No Timing Mechanism**
Credit Hours: 3.0
Module: 3

Course Title: Delaware Core Module 5 – Legislative Issues **Denied – Inadequate Outline**
Credit Hours: 3.0
Module: 3

Course Provider: New Castle County Board of REALTORS®
Course Title: Navigating 2015 and Beyond **Approved**
Credit Hours: 3.0
Module: 6

Review of Instructor Applications

Mr. Doyle moved, seconded by Ms. Brodoway, to recommend approval, denial, or tabling, of the following items as noted below. Motion unanimously carried.

Carol Bunting **Approved**
Pre-Licensing Course: Real Estate Mathematics

Raymond Kyle **Approved**
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 4 & 6

Pre-Licensing Course: Orientation; Real Estate Sales; Real Estate Mathematics

Ruth Vella **Approved**
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 6; Module 7 – Communication

Pre-Licensing Course: Orientation; Real Estate Sales

Broker's Course: Brokerage; Real Estate Documents; Ethics; Legal & Governmental Aspects of Real Estate; Real Estate Investment

Robert Fleck **Approved for Modules 1 & 7 Only, Not Modules 3 & 5 as Requested**
Continuing Education: Modules 1 & 7

Brian Funk **Approved**
Continuing Education: Modules 3; 5; & 6

Pre-Licensing Course: Real Estate Law

Reconsideration of Sussex County Association of REALTORS® Application for "Cool Tech Tools"

The Committee reconsidered the course provider application from Sussex County Association of Realtors for a course titled "Cool Tech Tools". Ms. Benson moved, seconded by Ms. Brodoway, to approve the course for module 7 as requested. Motion carried with Ms. Woerner opposed.

CORRESPONDENCE

There was no correspondence.

OTHER BUSINESS BEFORE THE COMMITTEE (for discussion only)

The Committee thanked Ms. Benson for her service.

PUBLIC COMMENT

There was no public comment.

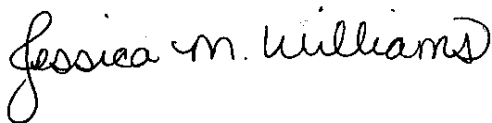
NEXT SCHEDULED MEETING

The next meeting will be held on Thursday, August 6, 2015 at 9:30 a.m. in Conference Room A, second floor of the Cannon Building, 861 Silver Lake Boulevard, Dover, Delaware.

ADJOURNMENT

There being no further business, Mr. Doyle moved, seconded by Ms. Klimowicz, to adjourn the meeting. Motion unanimously carried. The meeting adjourned at 11:02 a.m.

Respectfully submitted,

A handwritten signature in cursive script that reads "Jessica M. Williams". The signature is written in dark ink and is positioned above the printed name and title.

Jessica M. Williams
Administrative Specialist II